

Time and Money, in some form or another, are the two most sensitive issues when considering outside perspective. Solutions need to be sustainable and easily implemented. Our experience ensures the speed and quality of this process.

Identify the objectives and develop a plan

- Define desired outcome of all vested parties and work toward that end
- Quickly identify operational, financial, management, and reporting requirements
- Analyze processes and procedures
- Develop concise plans that meet the needs of the stakeholders now and are sustainable into the future
- To drive crisp execution of the plans, we ensure participants have a clear understanding of their roles and responsibilities



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BLACKFOOT CONSULTING

Experience That Works.
Sustainable Solutions.



BLACKFOOT CONSULTING, LLC
DALLAS – COLUMBUS – SAN FRANCISCO – SAN JOSE

- Middle Market C & I
- Manufacturing/Distribution
- Business Process Solutions
- Management Consulting
- Health Care Practices
- Financial Education
- Professional Services
- Interim Management
- Business Analysis
- Capital Access

BLACKFOOT CONSULTING is a group of experienced professionals that can develop and execute business plans for start-ups, existing businesses looking to review their strategic objectives, and businesses in difficult situations. Fast, accurate, and effective solutions are provided so that quick decisions can be made on how to best meet client objectives. We provide services that can encompass various types of evaluations, accessing capital, interim leadership, and/or end-to-end solutions.

Fast, Accurate, and Effective Solutions

NEW BUSINESS PLANS AND RESTRUCTURING

The Blackfoot Consulting turnaround strategy uses a process and operationally driven approach that quickly determines the course that meets the clients objectives. This provides leadership, lenders, company equity holders, and stakeholders a concise evaluation and recommendation on the best go forward strategy. Blackfoot Consultants can also implement the reorganization and/or restructurings plans to assist the leadership team ensure crisp execution and sustainable processes.

LENDER NEGOTIATIONS AND ACCESS TO CAPITAL

Let's face it, the banking and lending environment is not what it used to be in regards to the price and availability of capital. More requirements and stipulations surround the contractual agreements.



These new lending standards can be difficult, Blackfoot Consulting can help clients better prepare for the loan or renewal process.

When the situations requires, Blackfoot Consulting has the experience to craft viable plans that are acceptable to the lenders, creditors, and/or the equity holders. We can also negotiate with lenders, creditors, and/or vendors to assist in the execution of the plan by providing additional time or modified terms.

INTERIM MANAGEMENT

A company might not always have the right people for every challenge new strategic objectives present. In these circumstances, they should look to contract interim resources that can assist in identifying and executing new business plans and



- Work closely with the stakeholders to develop concise plans
- Review accounting policies, financial systems, and controls to determine accuracy and opportunities
- Operational analysis that includes end-to-end process and production review
- Fast and accurate assessment of the business
- Review risk mitigation opportunities as required
- Provide sustainable solutions and ensure crisp execution

objectives or operational excellence. Interim Management can benefit all interested participants in times of transition and key positions open unexpectedly.

BUSINESS ANALYSIS

Blackfoot Consulting can be contracted to conduct a deep dive review of a client's financial and operational processes to determine where improvements and efficiencies can be implemented to support new or existing strategic objectives.